



# **VTech Holdings Limited**

Investor Online Meeting – Gigaset Acquisition

16:30 HKT, 18 April 2024

# Acquisition of Gigaset's Assets



# A Global Leader in **Communication Technology**

**Gigaset**

**30+ YEARS** history

A strong & trusted  
**GERMAN BRAND**



**“MADE IN GERMANY”**  
quality

DECT phones  
**LEADER** in Europe

Active in  
**40+ COUNTRIES**

Sales network covering  
**ALL EU MARKETS**

**Strengthen Market Leadership**



**Add New Market Channels**



**Operational Synergies & Efficiencies**



**Broaden Product Portfolio**



**Expand Manufacturing Footprint**



**Gigaset**

**#1**

DECT phones  
player in Europe



**vtech**

**#1**

Residential phones  
manufacturer in US

**World's No. 1 in Residential Phones**



## DECT Phones



## Business Phones & Smart Phones

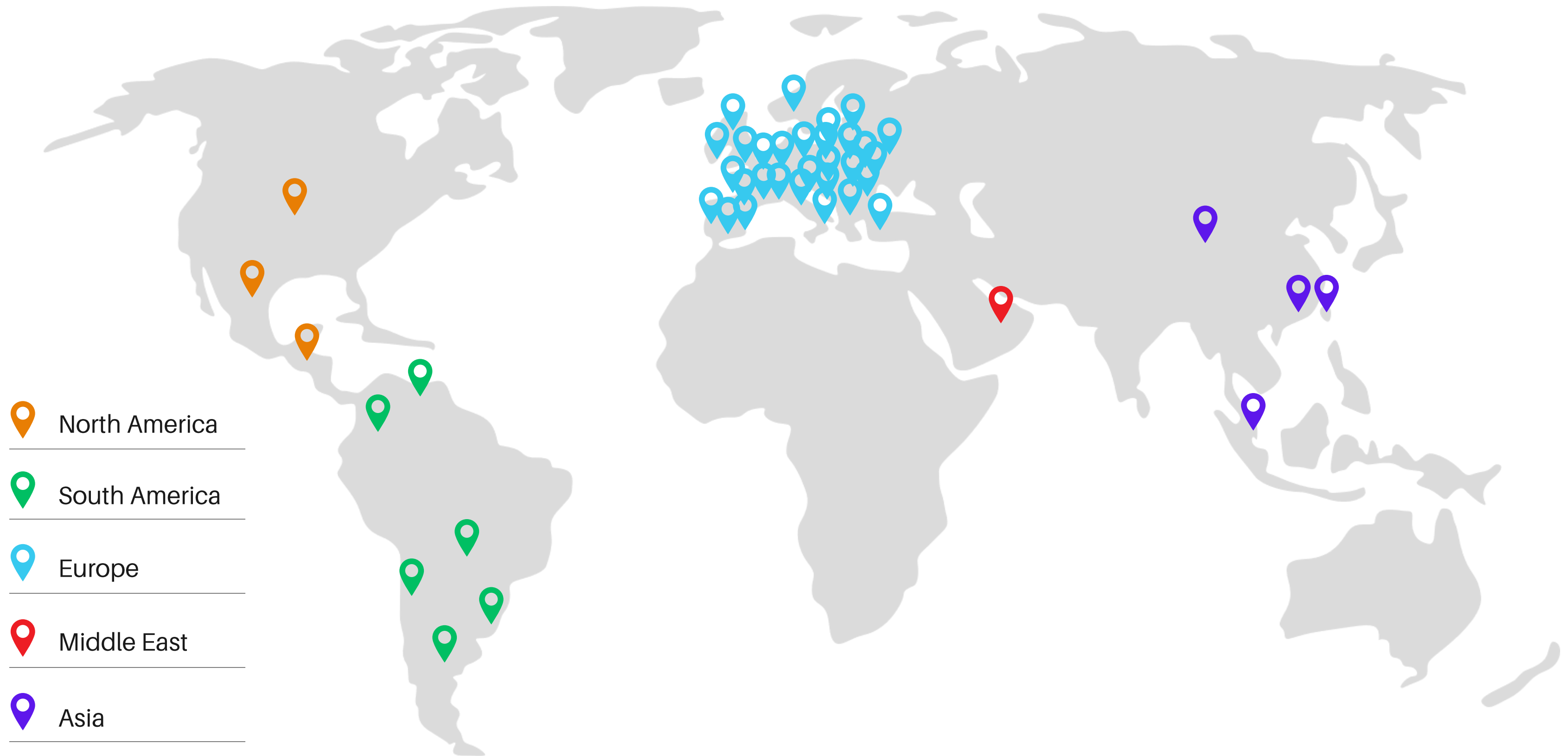
Gigaset



snom









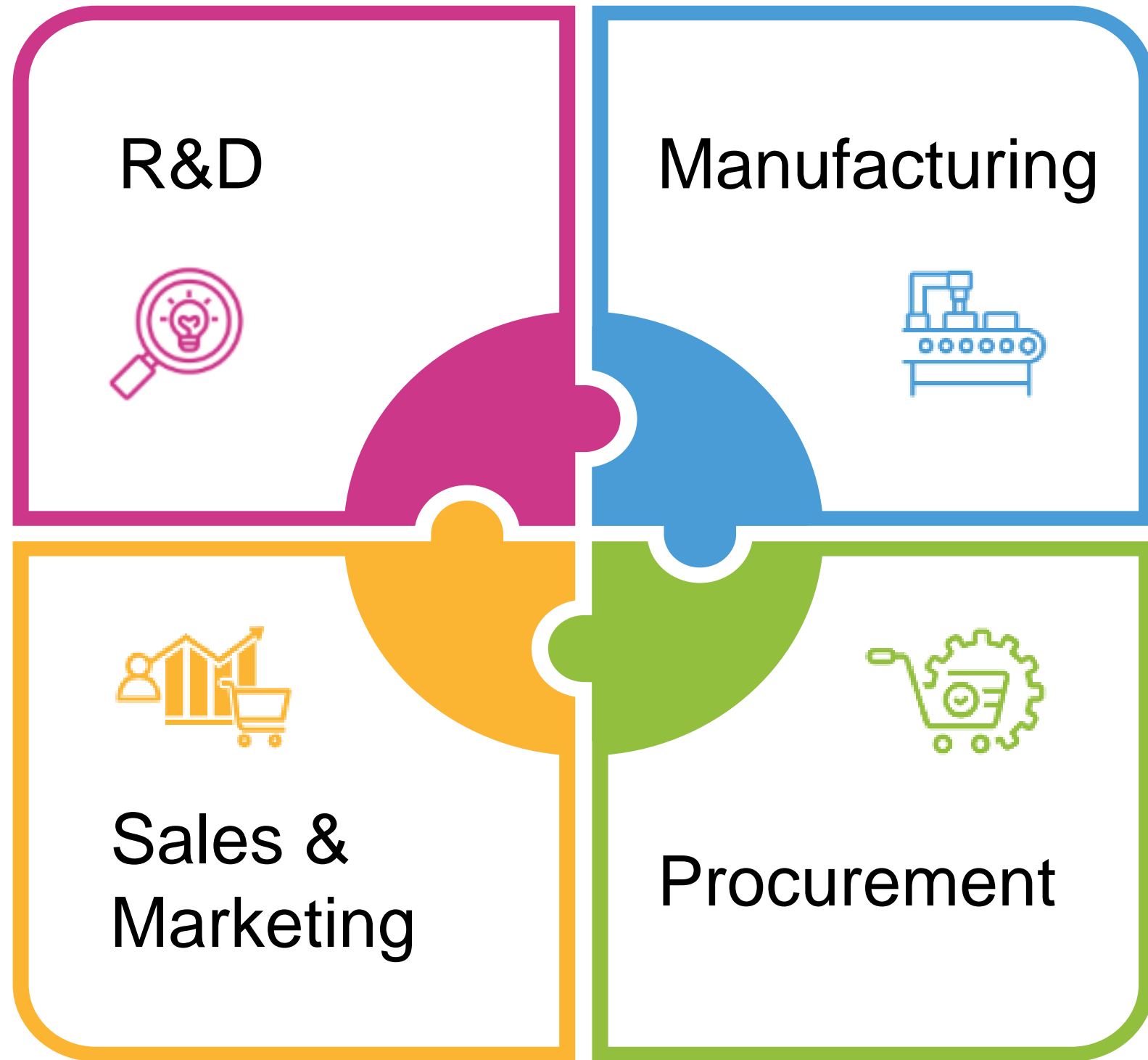
# Expand Manufacturing Footprint

**Mexico**

**Germany**

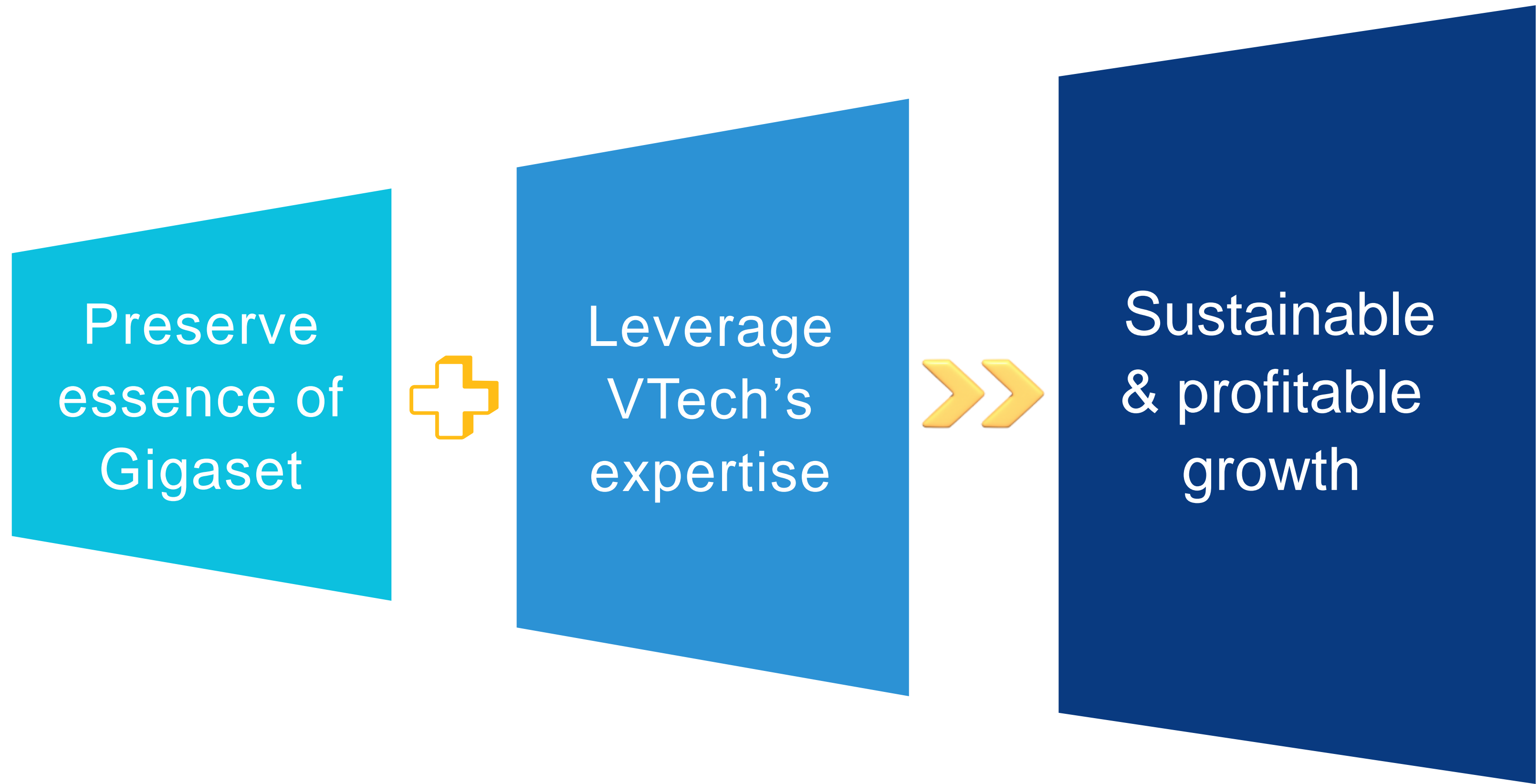
**Mainland China**

**Malaysia**



**Positive impact on bottom line**





# Transaction Summary & Financials

## Transaction Summary

- Closing took place on 5 April 2024 (preliminary purchase price: approx. €27.5 million)
- On closing, €21 million was paid, funded by internal resources
- Final consideration is subject to adjustments
- Balance of the final consideration will be paid after 12 months
- Unaudited net book value of the assets acquired as at 30 June 2023: €126.6 million

## Annual Turnover of Gigaset

In FY2022, Gigaset generated:

- €158+ million sales from DECT phones
- About €81 million sales from business phones and smart phones

## Proven Track Record

- Acquisitions of LeapFrog and Snom in 2016
- Acquired manufacturing facilities in Malaysia and Mexico in 2018 and 2021 respectively

After integration, we expect a **positive top-line and bottom-line contribution** to the Group in FY2025



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Thank You

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